

Introduction

This user guide explains the information displayed on each page, and how to use the tools and functionality available within gold book iQ. We recommend that you read the following information on the cap hpi website here - <https://www.cap-hpi.com/products-and-services/gold-book-iq>

This will give you a full understanding of our forecasting process for new vehicles. This document will reference the steps outlined in the forecast process above.

This user guide will take you through each section of gold book iQ, explaining the data and tools on each page.

Within gold book iQ look for the help icon  to get contextual information about the new car forecast process.

Forecast Overview Page

Overview

Donor Vehicles and black book Values

Selected Vehicle: **AUDI, A4 DIESEL SALOON (2.0 TDI 150 S Line 4dr)**
Master: **AUDI, A4 DIESEL SALOON (2.0 TDI SE 4dr)**

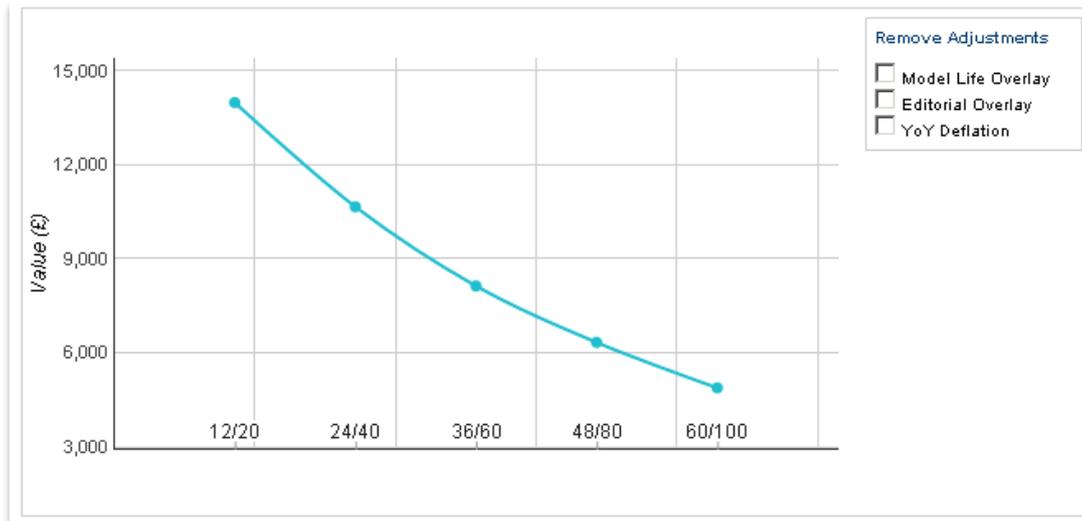
Your selected derivative will be used to identify which derivative is the 'master' vehicle within the relevant range. The master is usually the derivative which cap hpi believes will likely see the most volume in the market, as this will generate more black book data for use in reforecasting.

The donor grid table shows the master vehicle and any donor vehicles used to provide black book values:

Derivative History	12 / 20 (1)	24 / 40 (1)	36 / 60 (1)	48 / 80 (1.04)	60 / 100 (1.07)
53878 - AUDI, A4 SALOON (1.8T FSI 170 SE 4dr) (2012-)	£ 14750	£ 12050	£ 9750	£ 7925	£ 6625
38578 - AUDI, A4 SALOON (1.8T FSI 160 SE 4dr) (2008-2011)	£ 14400	£ 11750	£ 9500	£ 7725	£ 6450
53878 - AUDI, A4 SALOON (1.8T FSI 170 SE 4dr) (2012-)	£ 14750	£ 12050	£ 9750	£ 8250	£ 7100

Black Book - November 2013 Black Book History

The black book month displayed indicates which black book data was used in generating the forecast.



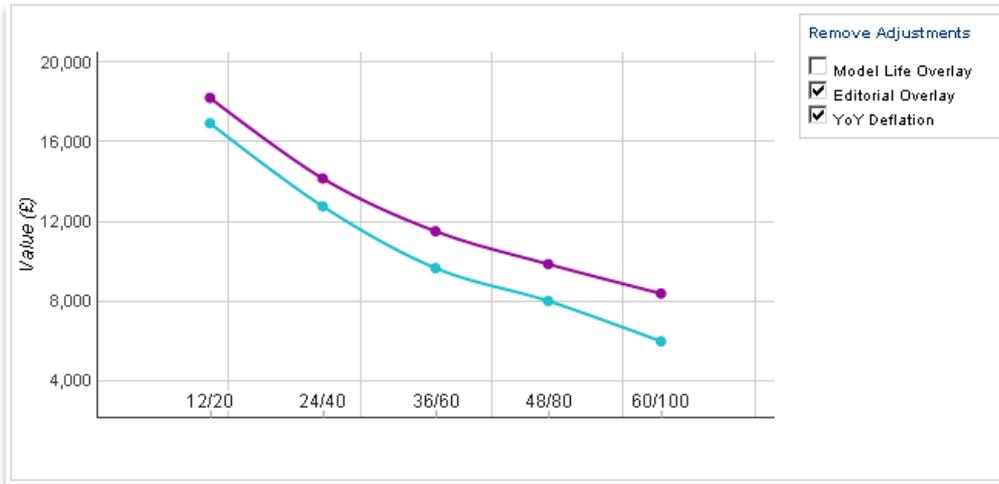
To see the adjustment effects at a chosen benchmark, simply mouse over the data point at the required benchmark:

Age/Mileage	12/20
Value	£16925
% Value of New	69%
YOY deflation	-4.21% / £-762.01
Model Life Overlay	0.44% / £76.29
Editorial Overlay	-2.95% / £-500
Seasonality Overlay	0% / £0
Total Adjustment	-6.72% / £-1185.72
Forecast variance from Black Book	6.94% / £-1175

This will show the following data:

- Selected age/mileage benchmark
- Final forecast value at that benchmark
- % Value of new cost
- Year on year deflation effect in % and £
- Total model life effect in % and £
- Editorial overlay effect (if present) in % and £
- Seasonality including plate effect in % and £
 - Note this will be 0% if the forecasts has been built using current month black book data
- The total of the adjustments applied in % and £
- Final forecast variance from the actual black book value for that benchmark in % and £

You can view the effect of removing adjustments from the forecast using the checkboxes available to remove any combination of adjustments. This will draw a new line on the graph showing the forecast without the adjustments you have selected to remove, for example:



In this example, the purple line indicates the forecast without the year-on-year deflation and editorial adjustments applied.

Residual Value Summary Table

The “RV Summary Table” provides another view of the forecast from beginning to end:

RV Summary Table					
	12/20	24/40	36/60	48/80	60/100
Donor Black Book Value	£18,100	£14,150	£10,550	£8,775	£7,175
Master Black Book Derived Value	£18,100	£14,150	£11,550	£9,925	£8,450
YoY Deflation %	-4.21%	-9.90%	-16.03%	-18.56%	-28.34%
Model Life Overlay %	0.44%	0.00%	-0.44%	-0.88%	-1.31%
Initial Forecast	£17,425	£12,750	£9,650	£8,000	£5,975
Editorial Adjustment %	0.00%	0.00%	0.00%	0.00%	0.00%
12/20 Editorial Adjustment %	-2.95%	0.00%	0.00%	0.00%	0.00%
Base Forecast	£16,925	£12,750	£9,650	£8,000	£5,975
Seasonality Inc Plate %	0.00%	0.00%	0.00%	0.00%	0.00%
Final Forecast (Seasonality Inc Plate)	£16,925	£12,750	£9,650	£8,000	£5,975
Variance % to Actual	6.94%	10.98%	9.33%	9.69%	20.08%
Variance % to Derived	6.94%	10.98%	19.69%	24.06%	41.42%

Please note that small discrepancies in the displayed values may occur because of rounding.

Show % Incremental ▾

The table exposes the same data as the graph, but also includes the starting black book value for each benchmark, and the corresponding derived black book value for the master vehicle. The data can be viewing in 3 ways:

- % incremental – the % effect for each adjustment
- £ incremental – the £ effect for each adjustment
- £ cumulative – the cumulative effect of the adjustments in £

Master Vehicle Details

The master vehicle details section provides the following information:

- Master vehicle cap ID, model and derivative
- Introduced, discontinued and run-out dates
- Sector details and adjustment profiles applied for mileage, seasonality and deflation

Editorial Commentary

This section will display any commentary associated with the master vehicle forecast, and may be used to explain the following:

- Application of the “facelift premium” for new vehicles to market
- Selection of donor vehicles
- Reasoning for editorial adjustments or use of future trends and fuel efficiency model life adjustments

Walk-Up Page

Walk-Up

Understanding the Walk-Up

Trim	Engine	Body Style	Transmission
<input type="checkbox"/> Black Edition 7.97% £725	<input type="checkbox"/> 2.0 TFSI [211]	<input type="checkbox"/> Avant 5.85% £475	<input type="checkbox"/> Multitronic
<input type="checkbox"/> S Line 1.11% £100	<input type="checkbox"/> 2.0 TFSI [225] 6.8% £575	<input checked="" type="checkbox"/> Saloon	<input type="checkbox"/> S Tronic 4% £325
<input checked="" type="checkbox"/> SE Technik 10.77% £875	<input checked="" type="checkbox"/> 1.8 TFSI [170] 4% £325	<input type="checkbox"/> Trend	<input checked="" type="checkbox"/> Manual <input type="checkbox"/> Trend
<input type="checkbox"/> SE <input type="button" value="Spec Compare"/> <input type="button" value="Trend"/>	<input type="checkbox"/> 1.8 TFSI [120] <input type="button" value="Engine Compare"/> <input type="button" value="Trend"/>		

Features
<input checked="" type="checkbox"/> Quattro 3.33% £325

The walk-up page is used to display how other derivatives within the range obtain their forecast in relation to the master vehicle forecast. This is done by breaking down the elements of the derivative into the following categories:

- Trim
- Engine
- Body style
- Transmission
- Features

The master vehicle is highlighted using the dark blue shade, and the selected vehicle is highlighted the green box. Values above the master are increases on the master value, values below the master are decreases on the master value.

Relationships are sent in £ terms by the editor at the 36/60 benchmark. In the above walk-up, for example, the editor has set the SE Technik at £875 above the SE. To view the £ value differences at the benchmarks use the benchmark selection drop down:

Select Benchmark: 36/60

Features work differently, and rather than being a relationship between two features have a value assigned directly to the feature. For example, in this walk-up the feature “Quattro” is given the value of £325 at 36/60.

Trim Comparison

The trim comparison tool is used to give a quick overview at the spec differences associated with 2 selected trim levels. To use the trim compare tool, select the check box next to the trim levels you wish to compare (maximum 2 trims) and click the “Spec Compare” button.

Trim Comparison						
	Cruise control	Alloy wheels		Cloth seat trim	Partial leather seat trim	Solid P
Trim Levels	Cruise control	17" 5 spoke alloy wheels	18" 5 twin spoke alloy wheels	Cosinus cloth upholstery	Sprint cloth/leather upholstery	Solid p
53880 - AUDI A4 SALOON 1.8T FSI 170 S Line 4dr	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
£2555.00	£975					
53878 - AUDI A4 SALOON 1.8T FSI 170 SE 4dr	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

List Price Walk-Up Forecast Walk-Up Select Benchmark: 36/60

In this example, the S Line trim has been compared to the SE trim. The system will always attempt to ensure the remaining parameters (engine, body style and transmission) are the same on both derivatives to give a better comparison. This will be highlighted where not possible.

The comparison will show difference in list price between the two derivatives (shown in the blue box) and the forecast difference between the two derivatives (shown in the orange box) at the selected age/mileage benchmark.

Engine Comparison

Users can perform a comparison of 2 engines to see the key data which is reviewed by editorials when setting the walk-up value between 2 engine levels.

To use the engine compare tool, select the check box next to the engines you wish to compare (maximum 2 engines) and click the “Engine Compare” button.

Engine Comparison

Engine	Description	Bhp	CC	CO2	Mpg	0-60	Mpg
316d SE 4dr [Business Media]	4 cyl 16V DOHC	116	1995	118	62.8	10.9	62.8
320d SE 4dr [Business Media]	4 cyl 16V DOHC	184	1995	120	61.4	7.5	61.4

black book Trending

The black book trending function within the walk-up page allows you to see how 2 different vehicle characteristics have performed over time in black book. For example, you may wish to see how the S Line trim has compared to the SE trim on the current and previous generation to understand why the walk-up value has been set as it is.

To perform this analysis, use the checkboxes to choose 2 characteristics within the same category to compare. This can be down within the trim, engine, body style and transmission categories. Click the "Trend" button to view the analysis results:

Walk-Up Trend Analysis

AUDI A4 (2008 - 2011)

1.8T FSI 160 S Line 4dr (38564)

1.8T FSI 160 SE 4dr (38578)

Avg Variance: £1872 / 15.12%

Max Variance: £2500 / 19.61%

Min Variance: £1300 / 11.61%

AUDI A4 (12-)

1.8T FSI 170 S Line 4dr (53880)

1.8T FSI 170 SE 4dr (53878)

Avg Variance: £1636 / 12.70%

Max Variance: £1850 / 15.48%

Min Variance: £1450 / 11.85%

Age: 2 years Mileage: 40



In this example, we have compared the S Line to the SE trim. As with the trim comparison tool, the system will attempt to ensure that the remaining characteristics on the vehicle are the same to ensure a more suitable comparison.

The system will attempt to identify matching previous derivatives from the previous generation to extend the comparison over further black book data. Please note, data may only be returned for certain derivatives at a particular age/mileage benchmark. In the above example, we are able to compare data for both pairs of derivatives at the 24/40 benchmark.

For each comparison pair (ie. those within the same generation) the system will display the average, maximum and minimum differences in both % and £ values.

Residual Value Grid

To view the residual values for all derivatives in the range, click the “View all RV’s” button.

Derivative RV Grid

Lag Forecast: Forecast Type:

Seasonality including plate

Annual Mileage: Custom Benchmark:

Please note: the lagged forecast value is indicative only and does not represent the Gold Book value for that Month. The lagged forecast value is subject to seasonality including plate movements only and may be subject to a reforecast.

Group by: 1st Sort: 2nd Sort: 3rd Sort:

Derivative	12/10	18/15	24/20	30/25	36/30	42/35	48/40	54/45	60/50
Model: A4 AVANT									
1.8T FSI SE 5dr [53931]	£15000	£14075	£12200	£11350	£9850	£9250	£8075	£7625	£6700
1.8T FSI S Line 5dr [53932]	£16775	£15725	£13625	£12700	£11025	£10325	£9000	£8525	£7450
1.8T FSI 170 SE 5dr [53933]	£15625	£14625	£12675	£11800	£10250	£9625	£8375	£7925	£6925
1.8T FSI 170 SE 5dr Multitronic [53934]	£16200	£15175	£13150	£12250	£10625	£9975	£8700	£8200	£7200

Data is presented in 6 month and 10,000 mile intervals by default, although the annual mileage can be adjusted using the drop down. To view the forecast at specific age/mileage benchmark, use the “custom benchmark” option, setting an age in months between 12 and 60 and a mileage (multiplied by 1000) between 1 and 200 and pressing the “Go” button. The values will be displayed in a highlighted column at the right of the table.

You can group and sort the data by a number of characteristics to make comparisons easier. You can group and sort by the following:

- Trim
- Engine
- Body style
- Transmission

Once you have grouped by a certain option, the remaining options will be available for sorting.

There are two options available for viewing the residual values:

- Seasonality including plate
- Seasonality removed

Seasonality including plate is the residual value published into product and is coupled with the ability to 'lag' the forecast forward. For example, you can choose to view the residual value for a future month, moved forward using the seasonality including plate adjustment. To do this, select which month you would like to lag the forecast forward to via the dropdown, and the values will be updated to show for that month. Please note; these values are only moved using seasonality including plate, and only represent the values for that month on the assumption it is not reforecasted prior to the selected month.

Seasonality removed allows you to view the forecast with an average seasonal position. This will remove any increases in the forecast associated with the new plate months in January, March and September. Whilst seasonality removed is selected, it is not possible to lag the forecast forward, as this would return the same value in each future month.

Editorial Commentary

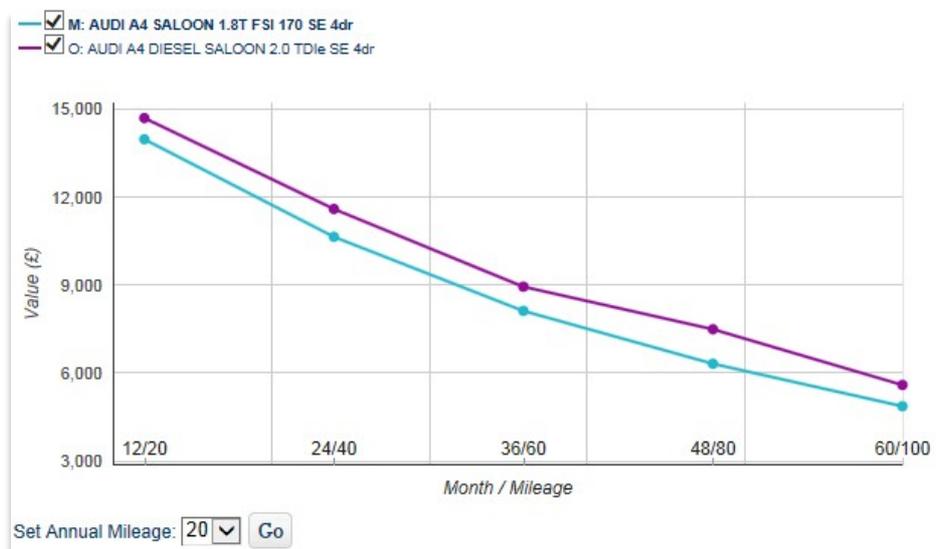
This section will display any commentary associated with the value relationships shown in the walk-up, and may be used to explain the following:

- Movements in existing relationships
- Setting of new relationships
- Discrepancies from black book relationships

Residual Value Analysis

RV Analysis

The RV analysis section shows the relevant residual value positions that have been reviewed in order to finalise the forecast for the master vehicle. This is done against same-model peer vehicles and competitor model peer vehicles (selected via the relevant tab).



Same-model comparisons will look at the opposite fuel-type master to assess the petrol/diesel relationship, and if available the previous generation forecast whilst both the previous and current generation both have a new car forecast.

Hover over a data point to see the value at that point, or hover over an age/mileage label to view both derivative values side-by-side:



The annual mileage used can be moved from the default of 20,000 using the “Set Annual Mileage” drop down.

Use the checkboxes next to the derivative title to hide that derivative from the graph. This is useful when there are a larger number of competitor derivatives.

Custom Competitor Baskets

You are able to create your custom competitor basket by clicking into the Custom Competitor Basket tab. By default, the master vehicle for the selected range will be in the basket and cannot be removed. To add vehicles to the basket, click the “Manage Basket” button, which will load the following screen:

Manage Basket

Derivative	Remove
[66075] JAGUAR XE DIESEL SALOON 2.0d SE 4dr	<input type="checkbox"/>

You can choose to start with the existing cap hpi competitors by clicking the “Add CAP-Defined Competitors to Basket” button. Alternatively, start adding new derivatives individually via the “Add Custom Competitors to Basket” button, which will load the following screen:

Choose derivatives

Cap ID:

[Lookup](#)

Manufacturer:

Range:

Model:

Derivative:

[Add To Basket](#)

Either use a cap ID or the drop-downs to select the derivative to wish to, clicking “Add to Basket” when you are happy with the selection. Please note only current derivatives can be added to the basket.

Repeat the process until you have added the desired ID’s. Please note, there is no limit on the number of ID’s, but it is recommended that more than 6 or 7 will make the graph difficult to interpret.

When you’ve finished adding the derivatives, click the “Save” button. Derivatives can be removed by clicking the “Delete” button next to the relevant derivative shown in the basket. When you are ready to view the graph, simply close the dialogue box using the X in the top right corner.

To make further changes to the basket, simply click “Manage Basket” again and repeat the above steps as necessary.

Please note, the custom competitor basket can also be used on the RV Report section, which is described later in this document.

Adjustment Profiles

Adjustment Profiles

The adjustment profiles page provides details of the adjustments used to create the final forecast from the original master vehicle derived Black book value shown on the overview page.

Model Life Overlay

	0 years	1 year	2 years	3 years	4 years	5 years	6 years
Vehicle Age	1.31%	0.88%	0.44%	0.00%	-0.44%	-0.88%	-1.31%
Future Trends	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Fuel Efficiency	0.00%	0.00%	0.00%	1.00%	1.50%	2.00%	2.00%
Total %	1.31%	0.88%	0.44%	1.00%	1.06%	1.12%	0.69%

The model life overlay table exposes the effects for the three model life adjustments:

- Vehicle age (applied by sector and fuel type)
- Future Trends
- Fuel Efficiency

The highlighted column indicates where the vehicle currently is in its model life. Any model going beyond a 6th year of model life will be subject to the same effect as the 6th year position.

Plate and Seasonality

Seasonality Including Plate effect. Upper Medium - Diesel profile has been applied											
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
3.50%	-0.22%	4.59%	-0.78%	-1.77%	-1.77%	-2.17%	-1.73%	3.66%	0.27%	-1.43%	-1.82%
Seasonality Excluding Plate effect. Upper Medium - Diesel profile has been applied											
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
0.74%	-0.22%	-0.05%	-0.78%	-1.77%	-1.77%	-2.17%	-1.73%	-0.81%	0.27%	-1.43%	-1.82%

Both monthly seasonal effects are exposed:

- Seasonality including plate – used to move a January forecast to a February forecast and so on
- Seasonality excluding plate – used to a move a 12 month old value to a 13 month old value and so on

Seasonality profiles are applied by sector and fuel type.

Deflation

The deflation profile (applied by sector and fuel type) provides information on the year-on-year (YoY) deflation that has been applied to the master vehicle.

Details of the incremental yearly deflation for each age benchmark are provided, plus the total deflation applied at each year point. Note, the total deflation percentage is not the sum of the incremental yearly percentages, but rather the compound effect.

	12/20	24/40	36/60	48/80	60/100
Year 1	-4.21%	-4.51%	-5.18%	-4.26%	-6.54%
Year 2	0.00%	-5.64%	-5.75%	-3.97%	-6.64%
Year 3	0.00%	0.00%	-6.04%	-5.46%	-6.31%
Year 4	0.00%	0.00%	0.00%	-6.29%	-5.88%
Year 5	0.00%	0.00%	0.00%	0.00%	-6.85%
Total	-4.21%	-9.90%	-16.03%	-18.56%	-28.34%

The regression analysis factors used to determine the deflation profile are also exposed within gold book iQ:

Demand Factors	Active	Year 1	Year 2	Year 3	Year 4	Year 5
GDP	✓	1.6	2.1	2.2	2.2	2.5
CPI	✓	2.3	2.2	2.2	2.2	2.5
Unemployment Level		2383628	2233547	2114366	2004013	1898074
Unemp YOY	✓	-4.86	-6.29	-5.33	-5.21	-5.28
Interest Rate	✓	0.75	1	1.75	2.5	2.5
Interest Rate YOY		50	33.33	75	42.85	0
USD-12	✓	1.55	1.65	1.63	1.53	1.55
Petrol£		146.8	151.01	155.22	159.43	163.64
Petrol YOY	✓	2.95	2.86	2.78	2.71	2.64

Supply Factors	Active	Year 1	Year 2	Year 3	Year 4	Year 5
New Car Volume		2279790.93	2460028.67	2441025.42	2489845.93	2539642.85
New Car Volume YOY	✓	4.47	7.9	-0.77	2	1.99
NC SectorVol-12_PD Upper Medium Diesel	✓	247078	252089	258958	263087	265718
Fleet-36 YOY	✓	3.5	1.36	3.64	6.76	4.08

Factors marked as active were significant in determining the deflation profile. Factors which are shown but not marked as active are shown for information purposes and were considered in the regression analysis.

Numbers shown in bold are assumed numbers by cap hpi as opposed to being sourced.

Mileage

The mileage grid shows how all incremental 10,000 mile point are calculated in relation to the benchmark mileage for each age point:

Mileage	1 Year Adj	2 Year Adj	3 Year Adj	4 Year Adj	5 Year Adj
1	1.1078	1.204	1.3655	1.7505	2.023
10	1.055	1.1466	1.3005	1.6359	1.8818
20	1	1.0973	1.2505	1.5289	1.7505
30	0.955	1.05	1.1966	1.4289	1.6284
40	0.9073	1	1.1342	1.3354	1.5148
50	0.8619	0.935	1.065	1.248	1.4091
60	0.8231	0.8789	1	1.1664	1.3108
70	0.7861	0.8262	0.925	1.08	1.225
80	0.7507	0.7766	0.851	1	1.1449
90	0.7169	0.73	0.7872	0.925	1.07
100	0.6882	0.6899	0.7321	0.8556	1
110	0.6607	0.6519	0.6808	0.7957	0.93
120	0.6343	0.6161	0.6332	0.74	0.8649

In the above example, the 40,000 mileage point on a 1 year old vehicle is calculated as 0.9073 multiplied by the forecast value at 12/20. However, the 40,000 mile point on a 5 year old vehicle is calculated as 1.5148 multiplied by the forecast value at 60/100.

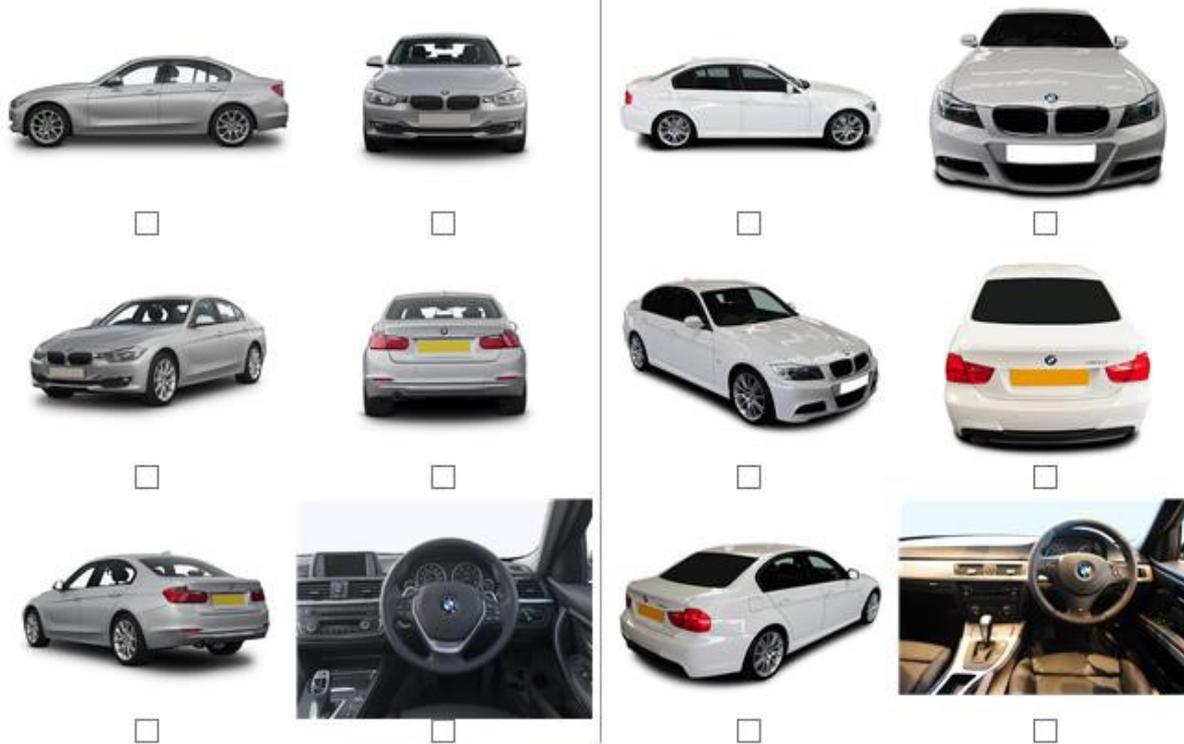
Model Image Comparison

Images

The image comparison is used to compare previous generation vs current generation model imagery. Please note, if no previous generation imagery is available then only current imagery will be displayed. Whilst the derivative title is displayed, this does not represent imagery for that derivative. Imagery is at model level only.

New Model: BMW 3 SERIES DIESEL SALOON 316d ES 4dr (2012 -)

Old Model: BMW 3 SERIES DIESEL SALOON 316d ES 4dr (2009 - 2011)



[View side-by-side](#)

Click on a thumbnail to view a larger version of that image, or select two images (using the checkboxes) and click “view side-by-side” to see a larger version of both images together.

Pricing, Specification and Technical Comparison

[Pricing & Spec](#)

The pricing, specification and technical comparison is used to compare your selected derivative against the previous generation derivative where it can be identified. Equipment is either standard on the vehicle, identified via a ✔ or either an option or not available, identified via a ✘

In order to see only specification which has changed from the previous derivative to the new one, click the “Just show me what’s new” button. This will hide any equipment which is standard on both the previous and current derivative.

You can collapse categories of specification and technical data by clicking on the category title.

Residual Value Report

RV Report

The residual value report gives an overview of the master vehicle forecast changes from a previous to the next month. Select the comparison dates for the report by using the start and end month drop downs for the data:

Jun 2016 ▼ to Jul 2016 ▼ Go

Data is returned for the following derivatives – Master derivative, selected derivative and competitor derivatives and shows the value in the selected month, the value in the previous month, and the % and £ change between the two.

The competitor movement table shows how the master vehicle forecast has moved against the competitor derivatives from previous to the selected month:

Nov 2013 vs Oct 2013	12/20	24/40	36/60	48/80	60/100
AUDI A4 DIESEL SALOON 2.0 TDie SE 4dr	-0.13%	-0.03%	0.14%	-0.19%	0.09%
MERCEDES-BENZ C CLASS DIESEL SALOON C200 CDI Executive SE 4dr	-0.10%	0.01%	-0.05%	-0.11%	0.58%

The RV report is also used to compare the future trends and fuel efficiency model life adjustments set for the master and competitor derivatives. These values are current only and do not change when the selected month is altered.

Model Life Comparison - Future Trends (Current Values Only)

	0 years	1 year	2 years	3 years	4 years	5 years	6 years
AUDI A4 DIESEL SALOON 2.0 TDie SE 4dr	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BMW 3 SERIES DIESEL SALOON 320d SE 4dr	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MERCEDES-BENZ C CLASS DIESEL SALOON C200 CDI Executive SE 4dr	0.0%	0.0%	0.0%	-2.0%	-2.5%	-3.0%	-3.0%

Model Life Comparison - Fuel Efficiency (Current Values Only)

	0 years	1 year	2 years	3 years	4 years	5 years	6 years
AUDI A4 DIESEL SALOON 2.0 TDie SE 4dr	0.0%	0.0%	0.0%	1.0%	1.5%	2.0%	2.0%
BMW 3 SERIES DIESEL SALOON 320d SE 4dr	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
MERCEDES-BENZ C CLASS DIESEL SALOON C200 CDI Executive SE 4dr	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Any editorial adjustments to the master and competitor master derivatives are also displayed:

	12/20	24/40	36/60	48/80	60/100
AUDI A4 DIESEL SALOON 2.0 TDle SE 4dr	£0.00	£0.00	£0.00	£0.00	£0.00
BMW 3 SERIES DIESEL SALOON 320d SE 4dr	-£500.00	£0.00	£0.00	£0.00	£0.00
MERCEDES-BENZ C CLASS DIESEL SALOON C200 CDI Executive SE 4dr	£0.00	£0.00	£0.00	£0.00	£0.00

Finally, any commentary relating to the selected master or competitor master vehicles will be displayed in date order for the selected date range of the report.

Custom Competitor RV Report

You are able to view the RV Report page for a custom competitor basket. This will share the basket from the RV Analysis section allowing you to create and manage a single basket.

You can also manage the basket from this page via the “Manage Custom Competitor Basket” button. Please note, any changes made here will be reflected in the custom basket within RV analysis.

Residual Value Alerts

RV Alerts

The RV alerts functionality for Gold Book iQ allows you to monitor reforecasts for chosen derivatives. You can choose which age/mileage benchmark to monitor and what increase and decrease tolerances (in either £ or %) you would like to be alerted on.

To create a new alert, click the “Create New Alert” button:

X

New Alert

Alert Name:

Choose derivatives

Benchmark Tolerances Age: Mileage:
Reforecast Tolerances

Pounds or Percentage Based: £ %

Increase Tolerance £

Decrease Tolerance £

Choose a name for your alert so that you can easily identify it again. Using the make and model drop down will return a list of current derivatives, allowing you to select multiple derivatives to add to the alert.

Choose the age / mileage you wish to monitor, and then select either £ or % movements. Finally select the increase and decrease tolerance you wish to be alerted on. If any reforecast of the selected derivatives occurs outside of this tolerance, an alert will be created.

To save the alert, click "Save Alert."

Alerts are published on a monthly basis in conjunction with the release of new product. Your current alerts will be displayed, grouped by the alert title, in the following format:

CAP ID	Derivative	Age	Mileage	Inc/Dec	Change
50252	FORD FOCUS DIESEL HATCHBACK 1.6 TDCi 115 Zetec 5dr	12	10	£1000 / £1000	-£1450 / - 11.03%
62106	FORD FOCUS DIESEL HATCHBACK 1.6 TDCi 115 Titanium Navigator 5dr	12	10	£1000 / £1000	-£1450 / - 11.03%
62110	FORD FOCUS DIESEL HATCHBACK 1.6 TDCi 115 Titanium X Navigator 5dr	12	10	£1000 / £1000	-£1450 / - 11.03%

This will show the cap ID and derivative title of the alerted vehicle, the age/mileage and increase/decrease tolerance set on the alert and the change in forecast which triggered the alert.